



## CAPABILITY STATEMENT

# FLATHEAD TRAVEL SERVICE, INC.

### SCOPE OF SERVICES:

- **Complete Travel Management**
- Reservation Services
- Airline, Rail, Cruise, Tour
- Hotel, Car/Limo/Ground Transportation, Charters
- Meetings & Events
- Reporting
- Destination Management and Event Services
- Group Travel
- Contract Management

### DESIGNATIONS:

- **Woman Owned**
- **Small Business**
- **EDWOSB**

### CONTACT US:

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### PREMIER TRAVEL DESTINATION MANAGEMENT AND EVENT SERVICES

#### MONTANA'S LARGEST TRAVEL AGENCY

Flathead Travel Service has developed an integrated, full service approach to corporate travel, program and events management by combining expert global travel solutions with the personal touch of our highly trained and experienced groups specialist. A devoted group specialist is an invaluable insurance asset. With our robust portfolio of products and services, and our 24 hr. emergency services, we position all of our resources behind you, 100%. Our intrinsic reward lies in your advancing success.

### LEGENDARY SERVICE

**Flathead Travel is a family owned business started in 1960**

As we anticipate the next ten years and contemplate the dynamic, ever-changing travel industry, we see ourselves focusing on the details and quality we provide. Our purpose is to get people where they need to go, when they want to be there.

### Performance History

- Osher Lifelong Learning Institute – University of Minnesota
- Plum Creek Timber Company Inc.
- Volvo Product Release Event
- Eddie Bauer's "Best of Bauer Group"
- University of Montana Athletics
- Blue Cross Blue Shield of Montana

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*Because there is more to travel than a ticket!*

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### TESTIMONIALS

**Osher Lifelong Learning Institute of University of Minnesota – Andrew Selden, Board Member**

*"We've used Flathead Travel as our agent and DMC on two group trips to Glacier National Park and Whitefish and are now planning our third with them. Brittney at Flathead has been a delight to work with, has met all our goals for our groups, and has shown remarkable initiative and imagination when fires in the Park forced us to change our group itinerary mid-trip. We're happy to recommend them to others planning visits to Montana."*

## TESTIMONIALS CONT'D:

### **Summit Events, Inc. – Nora Hanson, Owner**

*“Volvo Cars of North America decided to host a Press Event for the Volvo’s all-new XC70. The challenge was to find a rustic location that provided a premium resort where extreme road conditions could be included in the test drive portion of the program. Whitefish Montana offered the setting that Volvo was convinced would be the ultimate experience. The logistics challenge then began; find suitable vendors to assist with an ultimate off-site dinner on the final evening of the program, then re-produce that same event 4 times identically, that left our attendees with an over the top experience. In the past 15 years as an event planner I realize how important it is to work with professionals that capture my vision of the perfect event...The hotel in an attempt to help lead me to a number of vendors that I found after a few moments of conversation didn’t understand the concept. Finally the hotel gave me Flathead Travel’s number, after a few moments speaking with their group specialist, I was optimistic... As our planning got more specific they provided every element I asked for, food, beverage, entertainment, fly fishing demonstration, firewood, horseshoe pit, lighting, truly an effortless experience for my team and I. Flathead Travel was a great resource, reliable, professional and all within our budget. I would highly recommend them and if I find myself in Whitefish, Montana again they will be my first call.”*

## DIFFERENTIATORS

- **Established 1960**
- **4 Office Locations in Montana – Kalispell ~ Whitefish ~ Missoula ~ Helena**
- **Providing Global Travel Services**
- **CLIA, ASTA, IATAN, ARC, ASTA SBN**
- **National Delta Group Contract**

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[www.flatheadtravel.com](http://www.flatheadtravel.com)

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